

## CLAIMS

What is claimed is:

1 1. A system for inputting and collecting insurance information from a plurality  
2 of remotely connected agents, said system comprising:  
3 a forms database, said forms database including completed insurance forms;  
4 a network server providing access to said forms database from a plurality of  
5 remotely located terminals;  
6 a data transfer server; and  
7 a formatting computer receiving individual client data and formatting forms  
8 with said received individual client information, completed forms being provided to  
9 said data transfer server.

1 2. A system as in claim 1 wherein said remotely connected agents are connected  
2 over remotely located terminals, said remotely located terminals being connected to  
3 said remote server over a network, agents providing client information to said forms  
4 database from corresponding ones of said remotely connected terminals.

1 3. A system as in claim 1 wherein said data transfer server comprises a file  
2 transfer protocol (FTP) server, completed insurance applications being stored on said  
3 FTP server.

1 4. A system as in claim 1 wherein said data transfer server comprises an e-mail  
2 server, completed forms being e-mailed to a registered originating agent.

1 5. A system as in claim 1, wherein said e-mail server includes a database, said  
2 database including e-mail addresses of registered insurance agents.

1 6. A system as in claim 1 wherein said forms database further includes client  
2 and new business information.

- 1        7.        A system as in claim 6, said formatting computer comprising:  
2                image generation means receiving client information from said forms  
3        database and generating images of insurance policy forms therefrom; and  
4                compression means for compressing insurance policy form images for a  
5        single client into a single compressed file, compressed files being stored on said  
6        forms database and provided to said data transfer server.
- 1        8.        A system as in claim 7, wherein said data transfer server comprises:  
2                an e-mail server; and  
3                a file transfer protocol (FTP) server, compressed files below a selected size  
4        being e-mailed over said e-mail server to a registered agent, said compressed file  
5        being included with said e-mail and, compressed files exceeding said selected size  
6        being stored on said FTP server, said registered agent being notified of said stored  
7        compressed file location.
- 1        9.        A system as in claim 7, wherein said insurance policy forms include  
2        insurance policy application and contact forms.
- 1        10.       A system as in claim 1, wherein said client data includes insurance policy  
2        application and contract data.
- 1        11.       An insurance policy application and contract management system for  
2        inputting and collecting insurance policy application and contract information from a  
3        plurality of remotely connected agents, said system comprising:  
4                a forms database, said forms database including completed insurance policy  
5        application and contract forms and, client and new business information;  
6                a network server providing access to said forms database from a plurality of  
7        remotely located terminals;  
8                a data transfer server;

9 a formatting computer receiving client information from said forms database  
10 and generating insurance policy application and contract forms therefrom and  
11 compressing insurance policy application and contract forms for a single client into a  
12 single compressed file, compressed files being stored on said forms database and  
13 provided to said data transfer server; and

14 said plurality of remotely connected terminals being connected to said data  
15 transfer server over a network, agents providing client information to said forms  
16 database from corresponding ones of said remotely connected terminals.

1 12. An insurance policy application and contract management system as in claim  
2 11 wherein said data transfer server comprises a file transfer protocol (FTP) server,  
3 compressed files including completed insurance applications being stored on said  
4 FTP server.

1 13. An insurance policy application and contract management system as in claim  
2 11 wherein said data transfer server comprises an e-mail server including e-mail  
3 addresses of registered agents, compressed files being e-mailed to registered  
4 originating agents.

1 14. An insurance policy application and contract management system as in claim  
2 11, wherein said data transfer server comprises:  
3 an e-mail server; and  
4 a file transfer protocol (FTP) server, compressed files below a selected size  
5 being e-mailed over said e-mail server to corresponding registered originating  
6 agents, said compressed files being included with said e-mail and, compressed files  
7 exceeding said selected size being stored on said FTP server, corresponding  
8 registered originating agents being notified of stored compressed file locations.

1 15. A method of forming and maintaining client contracts, said method  
 2 comprising the steps of:  
 3 a) sending new business information to a formatting computer, said new  
 4 business information including insurance related information for developing an  
 5 insurance contract on an entity;  
 6 b) automatically formatting said received new business information,  
 7 formatted new business information being entered into insurance forms;  
 8 c) storing formatted new business information in a database;  
 9 d) notifying an insurance agent of availability of said stored information; and  
 10 e) making said stored information available to said insurance agent, said  
 11 insurance agent retrieving said stored information.

1 16. A method as in claim 15 wherein the insurance related information is  
 2 insurance policy application and contract data formatted into an insurance industry  
 3 standard format.

1 17. A method as in claim 16, wherein formatted said insurance related  
 2 information is embedded into images of insurance industry standard forms.

1 18. A method as in claim 17 wherein said images are compressed into a single  
 2 file and stored in said database.

1 19. A system as in claim 18 wherein the step (d) of notifying said insurance  
 2 agent comprises sending e-mail to said agent, said compressed file being included  
 3 with said e-mail.

1 20. A method as in claim 18 wherein the step (d) of notifying said insurance  
 2 agent comprises providing said agent with an indication of the location of said  
 3 compressed file, said compressed file being downloaded by said agent.

22. A method as in claim 17 wherein said compressed file is a self-extracting file  
retrieved by said insurance agent to a local computer, files extracted from said self-  
extracting file being automatically stored in preselected subdirectories on said local  
computer.

1        23.     A method as in claim 22 wherein after said agent reviews received contract  
2        information, said agent distributes said forms to insurance companies to obtain  
3        *insurance on said entity.*

1      24.      A method as in claim 23 wherein said entity is an individual.

25. A computer program product for forming and maintaining insurance policy application and contract information, said computer program product comprising a computer usable medium having computer readable program code thereon, said computer readable program code comprising:

5 computer readable program code means for sending new business  
6 information to a formatting computer, said new business information including  
7 insurance related information for developing an insurance contract on an entity;  
8 computer readable program code means for automatically formatting said  
9 received new business information, formatted new business information being  
10 entered into insurance forms;

11 computer readable program code means for storing formatted new business  
12 information in a database;

13 computer readable program code means for notifying an insurance agent of  
14 availability of said stored information; and

15 computer readable program code means for making said stored information  
16 available to said insurance agent.

1 26. A computer readable program product as in claim 25 wherein at least one of  
2 said insurance forms is in an insurance industry standard format.

1 27. A computer readable program product as in claim 26, wherein said formatted  
2 information is embedded into images of insurance industry standard forms.

1 28. A computer readable program product as in claim 27 wherein said images are  
2 compressed into a single file and stored in said database.

1 29. A computer readable program product as in claim 28 wherein the computer  
2 readable program code means for notifying said insurance agent comprises computer  
3 readable program code means for sending e-mail to said agent, said compressed file  
4 being included with said e-mail.

1 30. A computer readable program product as in claim 28 wherein the computer  
2 readable program code means for notifying said insurance agent comprises computer  
3 readable program code means for providing said agent with an indication of the  
4 location of said compressed file.

1 31. A computer readable program product as in claim 27 wherein the computer  
2 readable program code means for making said stored information available  
3 comprises:

4 computer readable program code means for determining whether said  
5 compressed file exceeds a selected size when said compressed file does not exceed

6 said selected size, including said compressed file in an e-mail and sending said e-  
7 mail to said insurance agent, and otherwise storing said compressed file and said  
8 insurance agent being notified of said compressed file's storage location.

1 32. A computer readable program product as in claim 27 wherein said  
2 compressed file is a self-extracting file retrieved by said insurance agent to a local  
3 computer, compressed files being extracted from said self-extracting file and  
4 automatically stored in preselected subdirectories on said local computer.

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